## YM Website – User Manual



## My Ocean Freight Introduction

You can submit and manage the requests for quotation on-line.

- 1. Send a new request for quotation on-line and it will be processed within two working days.
- 2. Accept the quotation or make a counter offer.
- 3. View the RFQ status and quotation history.



# **My Ocean Freight – Overview**

#### Contents:

- 1. Request For Quotation Submit your request for quotation.
- 2. RFQ Status To review and manage the requests for quotation



When you select "Request For Quotation", You can see 7 sections:

- Account Info.
- Service Mode
- Cargo
- Contract
- Estimated Shipping Duration

YANG MING

- Remarks
- Contact Info.

#### **Request For Quotation**

- The Request for Quotation function is provided for non-FMC services only.
- For DG cargo, special container types (Flat Rack / Tank / Open Top) please contact our local sales team directly.

Account Info.	Request Party YANG MING ACCOUNT	IT			í.			
	Name Account							
Service Mode	Place of Receipt * (Input location na	me)			Service Mode	CY(Ramp)		~
	Place of Delivery * (Input location na	me)			Service Mode	CY(Ramp)		~
🕑 Cargo	Container type *	Dry Van	<b>v</b> 0	SOC				
	Container Quantity *	20' -	~	40'	- 🗸	45'	~	
	Average Cargo Gross Weight (KG) *	77		~				
	Cargo Commodity *	FAK (non-l	DG, non-a	active Re	efer) 🗸			
	Cargo Description / HS code							
							*	
Contract	Trade ID 00902000							
Jobiliade	5555555							
	Designated Quote Office * SGSIN							
	Payment Term * Prepaid		~					
Estimated Shipping Duration	Estimated Shipping Duration * 2022	/05/04 📰	~ 2022	//05/17				
🕑 Remarks	Remarks Proposal Rate: Target vessel or lo Competitor: Competitors Quota							*
	Others:	aon.						
								*
🖸 Contact Info.	Others: Additional Rate Inquiry Email Receive		ming.co	m				*
🕞 Contact Info.	Others:	er.	jming.co	m				÷

Fields marked with \* are required

## Account Info.

- Request Party is the customer who registered in web account.
   If you need to revise the request party name, please contact customer service team (cs@yangming.com) to clarify.
- 2. Input Name Account if necessary.





## Service Mode

- 1. Select [Place of Receipt] and [Place of Delivery] by input key word of location name then the suitable location names will be in drop-down list for you to select.
- 2. Select [Service Mode] of your port/pair by drop-down list.

#### Service Mode

Place of Receipt *	(Input location name)	Service Mode *	CY(Ramp)	~
Place of Delivery *	(Input location name)	Service Mode *	CY(Ramp)	~



## Cargo

Cargo

- 1. Container Type: Select a container type by drop-down list.
- 2. SOC: Tick SOC if it's a shipper owned container.
- 3. Container Quantity: Select the range of the container quantity by drop-down list.
- 4. Average Cargo Gross Weight (KG): Select the range of the cargo gross weight by drop-down list
- 5. Cargo Commodity: Select the cargo commodity by drop-down list
- 6. Cargo Description/ HS code: You can input the cargo description or HS code in this column. If "Name Account" column is input or reefer cargo is selected, then this column is mandatory.
- 7. If reefer cargo is selected, then Temp. and Ventilation columns are mandatory.

Container type *	Dr	y Van	<b>v</b> (	Disc	C					
Container Quantity *	20'			-	40'		~	45	3 <b></b> 6	~
Average Cargo Gross Weight (KG) *					~					
Cargo Commodity *	FA	K (non-l	DG, non	-acti	ve Re	efer)	~			
Cargo Description / HS code										*
										×
Temp. *		O°C	O°F							
Ventilation *	-	``								



## ♦ Contract

- 1. Trade ID: This column will be automatically applied according to the port/pair you select.
- 2. Designated Quote Office: This column will be assigned automatically and your RFQ will be sent to this designated quote office to process.
- 3. Payment Term: Select the ocean freight payment term by drop-down list (prepaid or collect).

Contract	Trade ID	00902000	
	Designated Quote Office *	SGSIN	
	Payment Term *	Prepaid	~



- Estimated Shipping Duration: Select the estimated shipping duration from the calendar within 1 month.
- **Remarks:** You can input any other information to the sales team here.
- Contact Info.: You can assign specific person/receiver to this request for quotation. If there are multiple receivers, please separate by semicolon ";".

Shipping Duration	Estimated Sh	ipping Duration * 2022/0	5/04 📄 ~ 2022/05/17 📰	
<b>⊗</b> Remarks	Remarks	Proposal Rate: Target vessel or loop Competitor: Competitors Quotatio Others:		
⊙ Contact Info.		te Inquiry Email Receiver y semicolon ; ) *	cs@yangming.com	
	TEL			



After submitting the request for quotation, you will get the RFQ number as below.

## **Request For Quotation**

- The Request for Quotation function is provided for non-FMC services only.
- For DG cargo, special container types (Flat Rack / Tank / Open Top) please contact our local sales team directly.

Dear Customer,

Thank you for your support to Yang Ming. Your request for quotation was submitted sucessfully.

#### RFQ No.: TW00000025

We will soonest process it and reply the quotation to you. Meanwhile, you can check the latest RFQ status by RFQ No. via above [RFQ status] function.

Best Regards, Yang Ming Website: https://www.yangming.com/index.aspx

- 1. You can input criteria to search the previous requests for quotation.
- Search by RFQ No.
- Search by RFQ Process Status
- Search by Place of Receipt
- Search by Place of Delivery
- Search by RFQ Duration
- 2. Press "View Detail" to check the request for quotation details and process the next action.

Welc	ome	YANG MING ACCO	DUNT					
		RFQ No. RFQ Process Status Place of Receipt Place of Delivery RFQ Duration	  2022/04/10 📻 ~ 2	<ul><li>✓</li><li>✓</li><li>2022/05/03</li></ul>	1 week	1 month		
		Place of Receipt	Place of Delivery	Name	RFQ Documentor	RFQ Status	Seq No.	Search Next Action
RFQ No.	Request Date	Flace of Receipt	second and a second second	Account	Requester			Acuon
	2022/04/12 15:29	CNSHA - SHANGHAI	IDJKT - JAKARTA	Account	GUEST	Rejected	2	View Det
RFQ No. W000000012 W000000013	2022/04/12			Account		Rejected Accepted		

## YANG MING

### **RFQ Status: New**

The RFQ status "New" means that your RFQ has been sent to our sales team but not processed yet, you can press <u>View Detail</u> and process below actions:

- Reminder Send reminder and leave your comment to the sales team in order to process your RFQ soon. (only allowed to be pressed once a day)
- 2. Cancel Cancel your request for quotation if this RFQ is not necessary.

## **RFQ Status**

RFQ No.					
RFQ Process Status	New	~			
Place of Receipt		~			
Place of Delivery	-	~			
RFQ Duration	2022/04/19	~ 2022/05/03	1 week	1 month	

	RFQ No.	Request Date	Place of Receipt	Place of Delivery	Name Account	RFQ Requester	<b>RFQ Status</b>	Seq No.	Next Action	_
2	SG00000059	2022/05/03 11:47	SGSIN - SINGAPORE	BEANR - ANTWERPEN		GUEST	New	1	View Detail	

#### **Request For Quotation Details**

**RFQ Status: New** 

RFQ No. SG000000059	SEQ No. 1	Status New
RFQ Contents	Request Party	YANG MING ACCOUNT
	Name Account	
	Place of Receipt	SGSIN - SINGAPORE
	Place of Delivery	BEANR - ANTWERPEN
	Service Mode	CY(Ramp) - CY(Ramp)
	Container type	Reefer
	SOC	No
	Container Quantity	20'RF : 1 - 10 Teu 40'RF : 1 - 10 Teu
	Average Cargo Gross Weight (KG)	12,000 - 15,999
	Cargo Commodity	Refrigerated Cargo, NOS
	Cargo Description / HS code	
	Temp.	10.0 C
	Ventilation	0% open
	Trade ID	00902000
	Designated Quote Office	SGSIN
	Payment Term	Prepaid
	Estimated Shipping Duration	2022/05/04 ~ 2022/05/17
	Remarks	Proposal Rate: Target vessel or loop: Competitor: Competitors Quotation: Others:
	Additional Rate Inquiry Email Receiver (separating by semicolon ; )	cs@yangming.com
	TEL	

Your RFQ has been sent to our local sales team for process already, the RFQ will be processed within two working days. If you haven't received it, you can press <u>Reminder</u> button and leave your comment in order to process your RFQ soon. (The Reminder button is allowed to be pressed once a day.)

If the RFQ is not necessary anymore, you can press Cancel button to withdraw this RFQ. Thank you.

O Reminder

OCancel

## YANG MING

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#### **RFQ Status: Cancelled**

The RFQ status "Cancelled" means that the you've cancelled the request for quotation. No further action allowed for this RFQ. You can only view the quotation history by pressing "History".

## **RFQ Status**

YANG MING ACCOL					
RFQ No.					
RFQ Process Status	Cancelled	*			
Place of Receipt	-	~			
Place of Delivery	-	~			
RFQ Duration	2022/04/19	2022/05/03	1 week	1 month	
	RFQ No. RFQ Process Status Place of Receipt Place of Delivery	RFQ No.       RFQ Process Status     Cancelled       Place of Receipt        Place of Delivery	RFQ No.       RFQ Process Status       Cancelled       Place of Receipt       Place of Delivery	RFQ No.   RFQ Process Status   Cancelled   Place of Receipt   Place of Delivery	RFQ No.   RFQ Process Status   Cancelled   Place of Receipt   Place of Delivery

#### Search

RFQ No.	Request Date	Place of Receipt	Place of Delivery	Name Account	RFQ Requester	RFQ Status	Seq No.	Next Action
TW00000032	2022/04/27 16:37	TWKHH - KAOHSIUNG	KRPUS - PUSAN	i i	GUEST	Cancelled	1	View Detail
							-	

Request For Quotation Details

**RFQ Status: Cancelled** 

RFQ No. TW00000032 SEQ No. 1 Status Cancelled **RFQ** Contents **Request Party** YANG MING ACCOUNT Name Account Place of Receipt TWKHH - KAOHSIUNG Place of Delivery KRPUS - PUSAN CY(Ramp) - CY(Ramp) Service Mode Container type Dry Van SOC No 20'DC : 1 - 10 Teu Container Quantity Average Cargo Gross Weight (KG) 24,000 up FAK (non-DG, non-active Reefer) Cargo Commodity Cargo Description / HS code Temp. Ventilation 00902000 Trade ID TWTPE Designated Quote Office Payment Term Prepaid Estimated Shipping Duration 2022/04/28 ~ 2022/05/11 Remarks Proposal Rate: Target vessel or loop: Competitor: Competitors Quotation: Others: Additional Rate Inquiry Email Receiver cs@yangming.com (separating by semicolon;) TEL

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History

This Quotation has been cancelled on 2022/04/29.

## **RFQ Status: Quoted**

The RFQ status "Quoted" means that your RFQ has been processed by our sales team, you can press <u>View Detail</u> and process below actions:

- 1. Accept the latest quotation Accept the latest quotation we offered.
- 2. Counter offer Make a counter offer and leave your proposal rate and comment. (\*Attention: It is only allowed to make counter offer 3 times for the same RFQ number)
- 3. Cancel Cancel your request for quotation if it is not necessary.
- 4. Check quotation history Press "History" to view the quotation history

RFQ	Status
-----	--------

Welcon	ne YAN	IG MING ACCOL	JNT					
		RFQ No. RFQ Process Status Place of Receipt Place of Delivery RFQ Duration	Quoted   2022/04/19	✓ ✓ ✓ ✓ ✓	1 week	1 month		
RFQ No.	Request Date	Place of Receipt	Place of Delive	ry Name Account	RFQ Requester	RFQ Status	Sea No	Search Next Action
TW000000035	2022/04/28 14:34	TWKEL - KEELUNG	KRPUS - PUSA		GUEST	Quoted	1 1	View Detail

#### **RFQ Status: Quoted**

#### Request For Quotation Details

			VCIII	lity: 2022/04/28 ~ 2022/05/12	12	Cal		20'DC	40'DC	Anne Anne Anne Anne Anne Anne Anne Anne	and a second
RFQ Contents	Request Party	YANG MING ACCOUNT	Item	Charge Full Name	Currency	Cal Base	Amount	(20'RF)	(40'RQ)	40'HQ 45'HQ	Charge Place
	Name Account		1	Ocean Freight	USD	SZE					
	Place of Receipt	TWKEL - KEELUNG	2	Collection Fee	USD	CSN	50				Origin and/o Destination
	Place of Delivery	KRPUS - PUSAN				0.011	75				Origin and/o
	Service Mode	CY(Ramp) - CY(Ramp)	3	Collection Fee for 3rd Place Payment	USD	CSN	75				Destination
	Container type	Dry Van	4	Critical Bunker Recovery or Emergency Bunker Surcharge	USD	SZE		150	300		Origin
	SOC	No	5	Documentation Fee	TWD	CSN	1900				Origin
	Container Quantity	40'DC : 11 - 20 Teu	6	Documentation Fee	KRW	CSN	40000				Destination
	Average Cargo Gross Weight (KG)	Less than 12,000	7	New Bunker Charge (IMO 2020)	USD	TEU		60	120		Origin
	Cargo Commodity	FAK (non-DG, non-active Reefer)		Seal Fee	TWD	PCE		250			Origin
	Cargo Description / HS code			Terminal Handling Charge Terminal Handling Charge	TWD	SZE SZE		5600 160000	7000 220000		Origin Destinatio
	Temp.			nclusion :	KRUV	JEL		100000	220000		Destination
	Ventilation										
	Trade ID	00902000		harges quoted above may be changed without al surcharges to be assessed should be based		tariff at ti	me of ship	ment.			
	Designated Quote Office	ТЖКНН									
	- 195		(*	) Cal Base Description		_					
	Payment Term	Prepaid	с	SN Per consignment		-					
	Payment Term Estimated Shipping Duration	Prepaid 2022/04/29 ~ 2022/05/12	C	SN Per consignment CE Piece							
	Payment Term	Prepaid 2022/04/29 ~ 2022/05/12 Proposal Rate: Target vessel or loop:	C Pi Si	SN Per consignment CE Piece ZE Per 20//40//45' size of container							
	Payment Term Estimated Shipping Duration	Prepaid 2022/04/29 ~ 2022/05/12 Proposal Rate: Target vessel or loop: Competitor:	C Pi Si	SN Per consignment CE Piece							
	Payment Term Estimated Shipping Duration	Prepaid 2022/04/29 ~ 2022/05/12 Proposal Rate: Target vessel or loop:	C Pi Si Ti	SN         Per consignment           CE         Piece           ZE         Per 20'/40'/45' size of container           EU         Per twenty-foot equivalent unit	tort						
	Payment Term Estimated Shipping Duration	Prepaid 2022/04/29 ~ 2022/05/12 Proposal Rate: Target vessel or loop: Competitor: Competitor: Competitors Quotation: Others:	C Pi Si Ti	SN Per consignment CE Piece ZE Per 20//40//45' size of container	test						
	Payment Term Estimated Shipping Duration Remarks Additional Rate Inquiry Email Receive	Prepaid 2022/04/29 ~ 2022/05/12 Proposal Rate: Target vessel or loop: Competitor: Competitor: Others:	C P S. TI Yanş	SN         Per consignment           CE         Piece           ZE         Per 20'/40'/45' size of container           EU         Per twenty-foot equivalent unit	test						

## **YANG MING**

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History

### **RFQ Status: Negotiated**

The RFQ status "Negotiated" means that your counter offer has been sent to our sales team but not processed yet, you can press <u>View</u> Detail and process below actions:

- Reminder Send reminder and leave your comment to the sales team in order to process your RFQ soon. (only allowed to be pressed once a day)
- 2. Cancel Cancel your request for quotation if it is not necessary.
- 3. Check quotation history Press "History" to view the quotation history

## **RFQ** Status

Welcome	YANG MING ACCOL				
	RFQ No.				
	RFQ Process Status	Negotiated	~		
	Place of Receipt	ш.,	~		
	Place of Delivery		~		
	RFQ Duration	2022/04/19	<b>2022/05/03</b>	1 week 1 month	

RFQ No.	Request Date	Place of Receipt	Place of Delivery	Name Account	RFQ Requester	RFQ Status	Seq No.	Next Action
CN00000046	2022/04/29 14:09	CNXMN - XIAMEN	JPCHB - CHIBA	XXX	GUEST	Negotiated	2	View Detail

Search

#### **RFQ Status: Negotiated**

#### Validity: 2022/04/29 ~ 2022/05/13 Charge Full Name Currency Cal Base 20'DC (20'RF) 40'DC (40'RQ) 40'HQ 45'HQ Amount **Request For Quotation Details** 1 Ocean Freight USD SZE 2 Advance Manifest Filing Submission Fee USD CSN 30 Collection Fee USD CSN RFQ No. CN00000046 SEQ No. 2 Status Negotiated 3 50 Collection Fee for 3rd Place Payment USD 75 4 CSN 4345 5 Documentation Fee JPY CSN Documentation Fee 8 CNY CSN 450 **RFQ** Contents Request Party YANG MING ACCOUNT 7 Fuel Surcharge USD TEU 110 110 55 Name Account \*\*\* 8 Inspection Fee JPY TEU 1000 2000 2000 Place of Receipt **CNXMN - XIAMEN** 9 New Bunker Charge (IMO 2020) USD TEU 60 120 120 10 Operation Recovery Charge USD SZE 50 100 100 Place of Delivery JPCHB - CHIBA 11 Terminal Handling Charge CNY SZE 566 887 887 Service Mode Door - Door 12 Terminal Handling Charge JPY SZE 33000 48000 48000 Container type Dry Van 13 Yen Appreciation Surcharge USD SZE 30 45 45 SOC No OF Inclusion Container Quantity 20'DC : 1 - 10 Teu Surcharges quoted above may be changed without prior notice. 40'DC : 1 - 10 Teu Actual surcharges to be assessed should be based on carrier's tariff at time of shipment. Average Cargo Gross Weight (KG) 16,000 - 20,999 Cargo Commodity FAK (non-DG, non-active Reefer) (\*) Cal Base Description Cargo Description / HS code CMDY IS NECESSARY FOR NAC CSN Per consignment Temp. SZE Per 201/401/451 size of container Ventilation TEU Per twenty-foot equivalent unit Trade ID 00902000 Yang Ming sales' comment/reply quote Designated Quote Office CNXMN Payment Term Prepaid Your RFQ has been sent to our local sales team for process already, the RFQ will be processed within two working days. If you haven't received it, you can press Reminder button and leave your comment in order to process your RFQ soon. (The Reminder button is Estimated Shipping Duration 2022/04/30 ~ 2022/05/13 allowed to be pressed once a day.) Remarks TEST DOOR TO DOOR If the RFQ is not necessary anymore, you can press Cancel button to withdraw this RFQ. Thank you. Additional Rate Inquiry Email Receiver cs@yangming.com (separating by semicolon ; ) O Reminder TEL O Cancel

YM's Response

## YANG MING

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History

#### **RFQ Status: Accepted**

**RFQ Status** 

The RFQ status "Accepted" means that you've accepted the quotation we offered and the RFQ process is done. Should you need further assistance, please contact the local sales directly.

# Welcome YANG MING ACCOUNT RFQ No. RFQ Process Status Accepted • Place of Receipt • Place of Delivery • RFQ Duration 2022/04/19 📄 ~ 2022/05/03 🗐 1 week 1 month

RFQ No.	Request Date	Place of Receipt	Place of Delivery	Name Account	RFQ Requester	RFQ Status	Seq No.	Next Action
FR00000041	2022/04/29 10:28	FRFOS - FOS SUR MER	SGSIN - SINGAPORE		GUEST	Accepted	1	View Detail

-

## **RFQ Status: Accepted**

#### **Request For Quotation Details**

				2022/04/29 ~ 2022/05/13	1			Marca and a second s		
RFQ Contents	Request Party	YANG MING ACCOUNT	Item	Charge Full Name	Currency		Amount	20'DC (20'RF)	40'DC (40'RQ)	40'HQ 45'HO
	Name Account			ean Freight	USD	SZE				
	Place of Receipt	FRFOS - FOS SUR MER		en Gulf and Emergency Risk Charge nker Adjustment Factor	USD	TEU		49 234	98 468	
	Place of Delivery	SGSIN - SINGAPORE		lection Fee	USD	CSN	50	234	400	
	Service Mode	CY(Ramp) - CY(Ramp)		lection Fee for 3rd Place Payment	USD	CSN	75			
	Container type	Dry Van	6 Cur	rency Adjustment Factor	USD	PCT		54	270	
	2012-022	657.5	7 Doc	sumentation Fee	SGD	CSN	160			
	SOC	No	8 Inte	mational Ship and Port Facility Security (ISPS) Charges	EUR	BOX		18	18	
	Container Quantity	20'DC : 1 - 10 Teu	9 Nev	v Bunker Charge (IMO 2020)	USD	TEU		142	284	
	Average Cargo Gross Weight (KG)	Less than 12,000	10 Suz	ze Canal Surcharge	USD	TEU		20	40	
	Cargo Commodity	FAK (non-DG, non-active Reefer)	11 Ten	minal Handling Charge	EUR	BOX		220	220	
	Cargo Description / HS code			minal Handling Charge	SGD	SZE		230	350	
	Temp.		OF Inclus							
	Ventilation		Currency	Adjustment Factor was calculated by 5.4% base on Ocean	Freight and S	pecial Equip	ment Surc	narge		
		(17)111170		es quoted above may be changed without prior notice.						
	Trade ID	00902000	Actual su	rcharges to be assessed should be based on carrier's	tariff at time o	of shipment				
	Designated Quote Office	FRLEH	(*) Cal	Base Description						
	Payment Term	Prepaid			-					
	Estimated Shipping Duration	2022/04/30 ~ 2022/05/13	BOX	Per box regardless of size						
	Remarks	Proposal Rate:	CSN	Per consignment						
		Target vessel or loop:	PCT	Percentage base						
		Competitor: Competitors Quotation:	SZE	Per 20'/40'/45' size of container						
		Others:	TEU	Per twenty-foot equivalent unit						
	Additional Rate Inquiry Email Receive (separating by semicolon;)	cs@yangming.com	Yang Min	g sales' comment/reply :						
	TEL		This Quot	ation has been accepted on 2022/04/29.						

## **YANG MING**

#### **RFQ Status: Rejected**

The RFQ status "Rejected" means that the RFQ has been rejected by our sales team. Should you need further assistance, please contact the local sales directly.

#### Welcome YANG MING ACCOUNT RFQ No. **RFQ Process Status** Rejected ¥ Place of Receipt ¥ Place of Delivery v **RFQ** Duration 2022/04/19 2022/05/03 1 week 1 month Search **RFQ** Requester **RFQ Status** Seg No. Next Action RFQ No. **Request Date** Place of Receipt Place of Delivery Name Account INNSA - NHAVA SHEVA AUSYD - SYDNEY GUEST 1 TW00000028 2022/04/27 16:28 Rejected View Detail

## **RFQ** Status

#### **Request For Quotation Details**

SEQ No. 1 RFQ No. TW00000028 Status Rejected **REQ** Contents Request Party YANG MING ACCOUNT Name Account Place of Receipt INNSA - NHAVA SHEVA Place of Delivery AUSYD - SYDNEY Service Mode CY(Ramp) - CY(Ramp) Container type Dry Van SOC No Container Quantity 40'DC : 21 - 30 Teu Average Cargo Gross Weight (KG) 12,000 - 15,999 FAK (non-DG, non-active Reefer) Cargo Commodity Cargo Description / HS code Temp. Ventilation Trade ID 00902000 Designated Quote Office TWTPE Payment Term Prepaid Estimated Shipping Duration 2022/04/28 ~ 2022/05/11 Remarks Additional Rate Inquiry Email Receiver cs@yangming.com (separating by semicolon ; ) TEL

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#### YM's Response

Yang Ming sales' comment/reply : REJECT

## **YANG MING**

**RFQ Status: Rejected** 

#### **RFQ Status: Counter-offer rejected**

The RFQ status "Counter-Offer Rejected" means that your counter offer has been rejected by our sales team, you can press <u>View Detail</u> and process below actions:

- 1. Accept the latest quotation Accept the latest quotation we offered.
- 2. Cancel Cancel your request for quotation if it is not necessary.
- 3. Check quotation history Press "History" to view the quotation history

## **RFQ Status**

🕅 Yang Ming

Welcome	YANG MING ACCOL	ואונ				
	RFQ No.					
	RFQ Process Status	Counter-Of	fer Rejected	~		
	Place of Receipt			~		
	Place of Delivery			~		
	RFQ Duration	2022/04/19	2022/05	/03	1 week 1 month	

 RFQ No.
 Request Date
 Place of Receipt
 Place of Delivery
 Name Account
 RFQ Requester
 RFQ Status
 Seq No.
 Next Action

 SG000000056
 2022/05/03 09:14
 SGSIN - SINGAPORE
 CNCKG - CHONGQING
 GUEST
 Counter-Offer Rejected
 2
 View Detail

Search

**RFQ Status: Counter-offer rejected** 

#### **Request For Quotation Details**

RFQ No. SG00000056	SEQ No. 2	Status Counter-	ffer Rejected YM's Respon	nse							
			Validity : 20	22/05/03 ~ 2022/05/17							
RFQ Contents	Request Party	YANG MING ACCOUNT	Item	Charge Full Name	Currency	Cal Base	Amount	20'DC (20'RF)	40'DC (40'RQ)	40'HQ 45'HG	
	Name Account		1 Ocean	Freight	USD	SZE					
	Place of Receipt	SGSIN - SINGAPORE	2 Advanc	ce Manifest Filing Submission Fee	USD	CSN	30				
	Place of Delivery	CNCKG - CHONGQING	3 Collecti		USD	PCT		10			
				ion Fee for 3rd Place Payment	USD	CSN	75				
	Service Mode	Free In - CY(Ramp)		Bunker Recovery or Emergency Bunker Surcharge		SZE		80	160		
	Container type	Dry Van		entation Fee	CNY	CSN	450				
	SOC	No		ientation Fee	SGD	CSN	160				
	Container Quantity	20'DC : 11 - 20 Teu		ulphur Charge	CNY	TEU		120	240		
		40'DC: 1 - 10 Teu 45'DC: 11 - 20 Teu		unker Charge (IMO 2020)	USD	TEU		80	160		
	Average Cargo Gross Weight (KG)	12.000 - 15.999	10 Seal Fe		SGD	PCE		18	1007		
		FAK (non-DG, non-active Reefer)	OF Inclusion	al Handling Charge	CNY	SZE		663	1027		
Cargo Des	Cargo Commodity	FAR (non-DG, non-active Reeler)		Collection Fee is to be advised							
	Cargo Description / HS code		Conection 1 et								
	Temp.			quoted above may be changed without prior not							
	Ventilation		Actual surcha	arges to be assessed should be based on carrie	r's tariff at time	of shipment	t.s				
	Trade ID	00902000	(*) Cal Da	(*) Cal Base Description							
	Designated Quote Office	SGSIN									
	Payment Term	Prepaid		Per consignment							
	Estimated Shipping Duration	2022/05/04 ~ 2022/05/17	PCE	Piece							
	Remarks	Proposal Rate:	PCT	PCT Percentage base							
		Target vessel or loop:	SZE	Per 20'/40'/45' size of container							
		Competitor: Competitors Quotation: Others:	TEU	TEU Per twenty-foot equivalent unit							
	Additional Rate Inquiry Email Receive (separating by semicolon;)	er cs@yangming.com	Yang Ming s	ales' comment/reply : te	est						
	TEL		Please be inf	formed that your negotiation has been rejected.	You can still acc	ept the late	est quotatio	on within <mark>on</mark> e we	ek. Thank you.		
Customer Reply on 2022/05/03	Proposal Rate:5555 5555		○ Accept t	he latest quotation							

## **YANG MING**

## **RFQ Status : Hold**

The RFQ status "Hold" means that the RFQ has been held by our sales team, you can press <u>View Detail</u> and process below action: 1. Cancel – Cancel your request for quotation if it is not necessary.

Should you need further assistance, please contact the local sales directly.

## **RFQ Status**

YANG MING



RFQ No.	Request Date	Place of Receipt	Place of Delivery	Name Account	RFQ Requester	<b>RFQ Status</b>	Seq No.	Next Action
CN00000050	2022/04/29 17:32	FRFOS - FOS SUR MER	SGSIN - SINGAPORE		GUEST	Hold	1	View Detail

#### **RFQ Status : Hold**

#### **Request For Quotation Details**

RFQ No. CN000000050	SEQ No. 1	Status Hold
RFQ Contents	Request Party	YANG MING ACCOUNT
	Name Account	
	Place of Receipt	FRFOS - FOS SUR MER
	Place of Delivery	SGSIN - SINGAPORE
	Service Mode	CY(Ramp) - CY(Ramp)
	Container type	Dry Van
	SOC	No
	Container Quantity	20'DC : 1 - 10 Teu
	Average Cargo Gross Weight (KG)	Less than 12,000
	Cargo Commodity	FAK (non-DG, non-active Reefer)
	Cargo Description / HS code	
	Temp.	
	Ventilation	
	Trade ID	00902000
	Designated Quote Office	CNXMN
	Payment Term	Prepaid
	Estimated Shipping Duration	2022/04/30 ~ 2022/05/13
	Remarks	Proposal Rate: Target vessel or loop: Competitor: Competitors Quotation: Others:
	Additional Rate Inquiry Email Receiver (separating by semicolon ; )	cs@yangming.com
	TEL	

#### YM's Response

Yang Ming sales' comment/reply : HOLD TEST

Your RFQ has been held by our local sales team due to the reasons given above, please wait for further update. If the RFQ is not necessary anymore, you can press <u>Cancel</u> button to withdraw this RFQ. Thank you.

Cancel Are you sure to cancel this RFQ?

## **MANG MING**

Cancel RFQ Back

#### Auto Mail:

You will receive the auto mail after the RFQ has been Quoted/ Rejected/ Counter-Offer Rejected/ Held by our local sales team. Please login your web account to check or process the next action if necessary.

RFQ Status	Receive the auto mail from Yang Ming
New	
Cancelled	
Quoted	V
Negotiated	
Accept	
Rejected	V
Counter-Offer Rejected	V
Hold	V





In case of any question, please feel free to contact us (<u>ices@yangming.com</u>). Thanks for your good cooperation.

